

Kairos of Ohio

Suggested 1 hour Group Presentation Master

Revised November 23, 2015

Objective: *Deliver message to move potential prospects to seek more information leading to service commitment. Be sure interest cards are readily available and, if possible, in hands of audience along with “Volunteer’s Guide” brochure (Kairos Inside Tri-Fold Brochure) prior to presentation – suggest having 3’ x 6-8’ info table manned by separate volunteer, if available.*

See “Display Table Inventory” document. *At end of presentation, collect cards or have them deposited in appropriate container. It is **highly** important to get interest cards entered ASAP by the assigned data entry person as prospects in the Blitz data base and lead tracking system. The prospect coordinator will follow up with the prospect and assign the appropriate council volunteer coordinators for their follow up. The “Sale” is not considered complete until the prospect is either assigned a volunteer position within the assigned council or declines to serve.*

NOTE: *Be sensitive to time allotted by host. Cut or paraphrase verbiage below to fit time frame and personal delivery style/speed without losing central message. Practice delivery of revised message until comfortable with content and able to maintain eye contact with audience. Font is large to allow easy viewing from pulpit- adjust to personal preference.*

Kairos Theme: Matt 25:36 –“I was in prison and you came to visit me.”

Ideal meeting set up: Generally small groups of 10 to 50 in meeting room with theater style seating and sound/video projection capability. See Appendix 1 on P.4 for KPMI suggested “Best Practices”

===== **Body of presentation** ===== Suggested times/cum

Introduction: 1 minute/1 minute

I am _____[name]_____, a Kairos volunteer. Kairos is a multi-denominational Christian Ministry started in 1979. It is similar to 3-day weekends sponsored by the Methodist “Walk to Emmaus”, Catholic Crisillo, and Inter-denominational weekends Cum Christo and/or Tres Dias. Kairos is operating in 320 prisons around the world. It changes lives.

Opening story (if appropriate): 2 minutes/3 minutes

A distraught woman was wringing her hands beside a car in a shopping center parking lot. A rough looking biker on a motorcycle pulled up and asked “What’s the problem?” The woman replied, “My daughter is locked inside – she is handicapped and needs medication right away.” The man grunted “No problem” – got off his Harley, grabbed the car handle and yanked it up and open. The woman was ecstatic and praised God for sending her an Angel. The biker replied, “Lady, I ain’t no angel. I just got out of prison earlier this morning after doing 5 years for car theft. “ The woman looked up to heaven and said, “Thanks be to God for sending me a professional!”

P&L Statistics: (spiritual aside) 10 minutes/13 minutes

- Justify ministry from a societal viewpoint
- In 2009:
 - 1,524,513 were incarcerated in prisons in the U.S.(highest incarceration rate in all the developed countries)
 - Of those - over 50,000 is Ohio
 - 819,308 were paroled – little over 50% (in Ohio est 25k)(Source: Bureau of Justice Statistics)
- Tax payers spend \$60 B a year for prisons + 70% more secondary costs = \$102 billion.

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- It costs approximately \$47,000 per year to house a prisoner + another \$33,000 in secondary/hidden costs (e.g. public support for families of incarcerated plus loss of income tax revenue, etc.

P&L Statistics: (spiritual aside)

10 minutes/13 minutes

- Nationally the rate of recidivism is over 50%
- For Kairos graduates it is less than 15%
- Tax payer savings: In **Ohio** alone 25k (returned to society per annum) x 35% (reduction in recidivism rate) x \$80k per inmate per year = **\$700 million** in savings per year - every year. **Nationally =over \$65 Billion per year – every year.**
- Kairos is entirely privately funded through individuals – cost to tax payers is **ZERO!**

Suggested Videos: (both video links on left side of web page)

<http://www.advent2.com/Projects/ChangedontheInside.aspx>

1. Changed on the inside (11 min) MCI (Marion Correctional Institution in Marion Ohio). Particularly relevant in featuring 3 inmates (a Latino, Caucasian and African American) with strong testimonies in the MCI environment.
2. Cookies save lives (3 minutes) MCI in Ohio - why we need up to 10,000 dozen cookies per weekend

NOTE: Above web link has links to the videos. If you wish your own copy, they may be ordered off the same web site for \$25 each...or you may borrow a copy from the Ohio Volunteer Coordinator, Russ Seel (614.882.6688). Another option is to wait for available copies from KPMI, which is in process of negotiating group right to the videos.

Alternate Video(s)

From Kairos Prison Ministry International – 8 titles on DVD

1. Kairos Prison Ministry (2 Min)) MCI (Marion Correctional Institution in Marion Ohio)
2. On Both Sides of the Wall (4 min) MCI – this and following two feature same shots, but longer videos contain expanded witnesses and documentary shots.
3. On Both Sides of the Wall (14 min) MCI in Ohio
4. On Both Sides of the Wall (21 min) MCI in Ohio
5. My Redeemer Lives (5 min) MCI in Ohio – Silent Choir
6. My Kairos (5 min) MCI in Ohio – Documentary featuring Stan Stever, George Cassidy and others on entry into to MCI, challenges in blocks and attendance at MCI Kairos Weekend, Monthly Reunion and photo “You Don’t Know Them, But They Know Him”
7. Kairos Outside (10 min) promotional MCI in Ohio
8. The True Meaning of Kairos Outside (16 min) –from National with many great testimonials.

NOTE: Above alternative videos were produced in 2004-2006 time frame and some contain dated references and statistics. These and several other videos from other states and national are available from the http://www.mykairos.org/news_videos.html national Kairos web site. “Discovering Kairos in Prison” by ex-offender Paul Grey (18 min) is especially good and timely.

Spiritual justification:

- To the Inmate:
 - Witnesses – **To be assigned** - suggest 1-2 of prox 5 minutes each. 5-10 minutes/32-37 minutes
 - ... or read testimonials if live witness(es) unavailable.
- To the volunteer: Witnesses – can’t out give God – you will see miracles.

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Need: (more supporting info as time allows – **do not cut short Q&A**)

- Governor Kasich wants all 32 state institutions to offer Kairos – he sees economic (and spiritual) benefits
- Kairos is in 17 institutions.
- Requires 150 volunteer pool per institution
- U can do the math – need total of 2,550 ASAP
- Harvest is plenty, workers are few - Both Matt 9:37 and Luke 10:2 (He told them, “The harvest is plentiful, but the workers are few. Ask the Lord of the harvest, therefore, to send out workers into his harvest field.)
- They are here – we need to find them/you – never too late – A volunteer on MCI #34 completed in Oct 2013, Gene Hulbert, is 89 and continues to be active.

Q&A – discussion (don’t short cut this section)

15 minutes/47-52 minutes

Wrap up/summary.

3 minutes/50-55 minutes

Recommend www.KairosOhio.org mentioned in handouts for more information. The Bible tells us in Gen 12: “You are blessed to be a blessing ... so **all** the families of earth may be blessed”. That is a huge mission statement.

Fill out/Collect interest cards.

Ask for the order!!!

Adjourn: - see follow up...

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Follow up: Be available at Information table, if available, or stay after adjournment as appropriate. Collect interest cards – give original or copy ASAP to Russ Seel for entry into Kairos Ohio database and assignment to appropriate council personnel for follow up.

Russ Seel
Kairos Ohio Volunteer Coordinator
6825 Peachtree Cir
Westerville OH 43082
(614) 882-6688

***May God bless you abundantly for recruiting!
The crops are plentiful, but the workers are few ... until we ask!***

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Appendix 1 Best Practices Suggested by KPMI – Very Relevant *Kairos Prison Ministry*

Volunteer and Guest Recruiting Best Practices Go and Tell God's Story and Harvest the Fruit

1. Schedule and conduct outreach presentations
2. Form a trained speakers bureau to make presentations
3. Identify your audience in order to tailor your presentation
4. Ask for interest and involvement from your audience while the spirit is moving
5. Gather that information and USE it – outreach coordinators and weekend leaders
6. Create a database using names accumulated from presentations
7. Make your presentation personal – how did you become involved in Kairos
8. Follow up and engage people who have expressed interest – mailings, etc.
9. Maintain on-going contact – prayer requests, team formation information
10. Use and promote weekend closings for recruitment
11. Challenge team members to replace themselves on subsequent teams

Groups and Organizations to Target

1. Christian Communities
2. Churches
3. Clergy Groups – Active and Retired
4. Church Mission Committees
5. Fourth Day Groups
6. Other Prison Ministries
7. Department of Correction Associations
8. All Media – Print, Radio, Television, Internet

Kairos Outside Guest Recruitment

1. Engage the local Unit Advisory Council
2. Work with the local Kairos Inside community
3. Liaison with upcoming weekend leaders
4. Go where the Guests are – visitation, halfway houses, shelters, acquaintances

...all to Build relationships